## VALUTICO

# **Success Story**

**EXPERT OPINIONS** 



Thanks to the variety of available peers and comparable transactions, from different countries, industries, and ranges of revenues, we can base our multiples on excellent, and defensible, market data. Anyone who tries to replicate that manually would take a month's worth of work, but with Valutico we accomplish the bulk of this in minutes.



#### Mr. Leonardo Pansardi Grisotto

Co-founder & Managing Partner, Zaxo M&A Partners, Brazil



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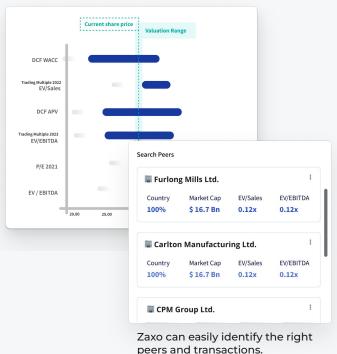
Zaxo M&A Partners, the sole Pandea Global M&A associate in Brazil, is a fast-growing company strengthened by its merger with fellow advisory firms Enterprise First and Leão Bravo in July of 2020. With over 20 years of experience leading deals in excess of BRL 7 billion with national and international investors, Zaxo M&A Partners' team of 7 partners and 6 staff is one of the largest independent M&A boutiques in the southern region of Brazil.

#### ZAXO M&A PARTNERS RELY ON VALUTICO TO:

- $\hat{P}$  Accelerate and simplify the valuation process.
  - **Easy access** and use of the platform.

**All integrated**: database, peers data, financial planning and reporting all in one tool.

Instant access to multiple valuation methods.





### A Quick Payback

Hours saved during research (per project) 10+ hours ✓

Hours saved during financial modelling (per project)

10+ hours 🗸

Freed utilization turned to billable work

30%

 $\checkmark$ 

Payback period

1 month





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We prepare ourselves greatly before we engage with clients, and bring a lot of data to support our valuations. By bringing outside research to the table earlier than expected, we win more deals.

> Mr. Leonardo Pansardi Grisotto Co-founder & Managing Partner, Zaxo M&A Partners, Brazil



50k+

3TB

**Financial Data** 

1M+ Listed Peers Transactions

### **Perform Valuations Faster**

Ready to make valuations more efficient? Get everything you need to access all the market data you need 5x faster. Try Valutico today!

Book Your Demo